



# Trail book loans for mortgage brokers

Source funding for your business using your mortgage trail book or other recurring revenue as security.

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As experts at helping mortgage brokers, we know that mortgage brokers often face the unique challenge of being asset rich and cash poor.

Our trail book loans allow you to unlock the value of your mortgage trail book to secure the funding you need for your business.

## BENEFITS



### Expert advice

*Specialist cashflow lender, trail book valuer and M&A advisory firm providing tailored solutions.*



### Flexibility

*Flexible loan amounts and terms up to five years.*



### Transparency

*No hidden costs or fees.*



### Low doc

*"Hassle-free" small business finance with a low doc application.*



### Security

*Secured against recurring revenue so no property required as security.*

## What they look like



**Loan amounts:** up to \$1.3 million



**Loan terms:** up to five years



**LVRs:** up to 75%



**Repayments:** monthly



**Features:** redraw facility; P&I fixed rate

## The most popular loan types



**Vanilla Loan:** draw down the whole amount on day one.



**Facility Loan:** access funds at pre-approved intervals that suit your business needs.



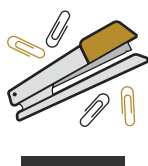
**Balloon Booster Loan:** low repayments with flexible end of term payment options.

## When you would use it

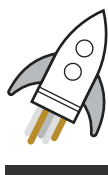
The trail book loan is suitable for any worthwhile business purpose.



**Acquisition  
funding**



**Debt consolidation/  
ATO debt**



**Business  
expansion**



**Buying out a  
partner**



**Working  
capital**

**For a confidential conversation about how we can help, contact our experienced team.**

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