



# TAKING BUSINESS LENDING TO A NEW LEVEL

**TrailBlazer**  
Finance

SPACE SHUTTLE LOAN

[www.trailblazerfinance.com.au](http://www.trailblazerfinance.com.au)

# Trailblazer Services



## Valuations

Brokers know the value of their business.



## Advisory

For brokers to optimise their business growth.



## Marketplace

For buying and selling Trail Books.



## Lending

Brokers can borrow to grow their business.

# Trailblazer Product Suite



**SPACE SHUTTLE LOAN**



**Vanilla Loan**



**Multi-redraw Facility Loan**



**Participation Loan**



**Facility Loan**



**Premier Loan**

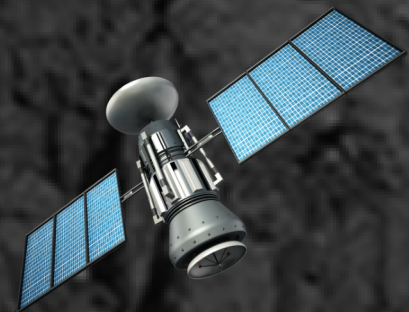


**Balloon Booster Loan**

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**SPACE SHUTTLE LOAN**

# Who is this product designed for?



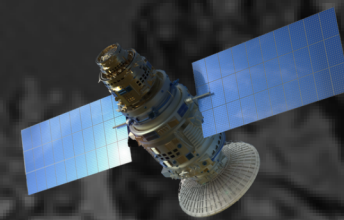
Financial Professionals who require **diversification capital** to explore new horizons.



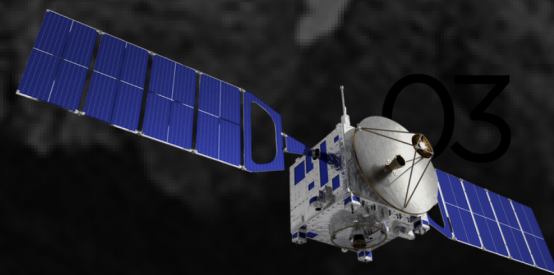
Financial Professionals who require **expansion capital** and who are in the growth stage.



Financial Professionals who require **working capital** to refuel your engines.



Financial Professionals who require **acquisition capital** to build your empire.



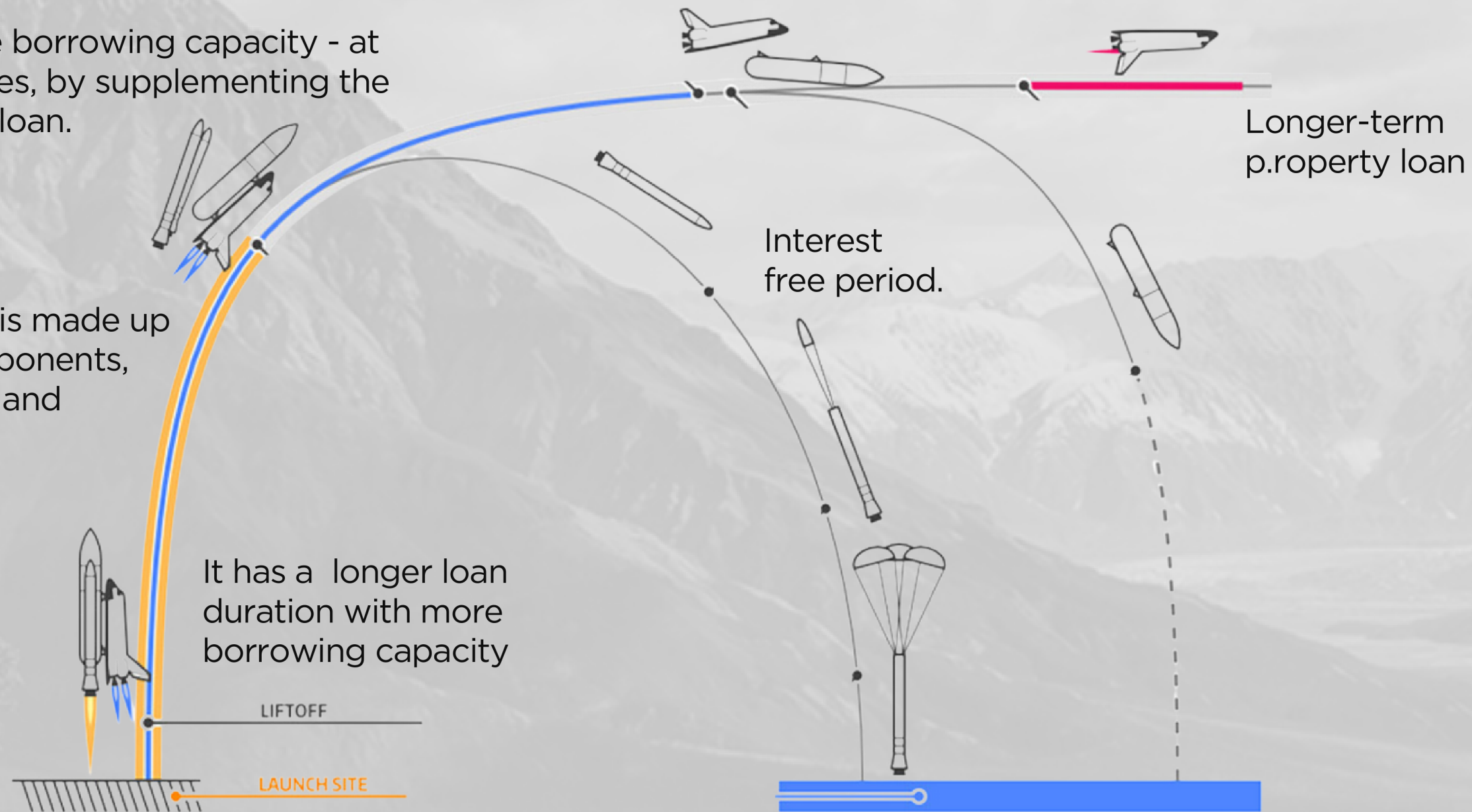
Financial Professionals who require **retirement capital** for Director safe landings,

# The Space Shuttle Loan Explained

Maximize borrowing capacity - at lower rates, by supplementing the business loan.

The loan is made up of 2 components, property and business.

It has a longer loan duration with more borrowing capacity



# The Space Shuttle Loan Process

- 1 Make an Enquiry
- 2 Initial Phone Call
- 3 Complete Loan Application Form
- 4 Valuation
- 5 Call to discuss Valuation and Loan Offer
- 6 Issue Letter of Offer
- 7 Issue Legal Agreements
- 8 Book in Settlement

4 – 8 WEEKS

SPACE SHUTTLE LOAN

# The Space Shuttle Loan Overview

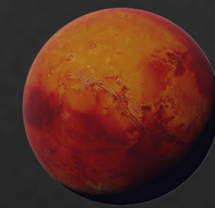
Type	Finance Brokers/
Min Loan amount	\$333,333
Max Loan amount and obligor exposure	\$6,500,000
Max. term - Business	5 Years
Max. term - Property	30 Years Initial 5 years will be interest only
ABN & GST registered	24 months
Recent enquiries (6 months)	Not Excessive
Director(s) guarantee	Required
Mortgagors guarantee limited to the property	Required
GSA	Required
Application and privacy consent	Required
12 months running ATO portal	Required
Financial Statements for the Business for last 2 years	Required
PAYG Summary of the Mortgagors	Required
Amortization	5years P & I Business Loan 30 years Property Loan Interest only the first 5 years and P & I thereafter
Interest	Variable Rate – BBSW Quarterly reset for business and BBSW monthly reset for property Tranche

# The Space Shuttle Loan Parameters

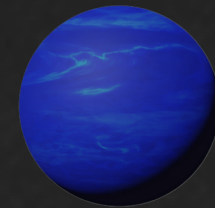
Space Shuttle			
	Business Tranche	Property Tranche	Total
Loan amount	\$ 330,000.00	\$ 1,850,000.00	\$ 2,180,000.00
LVR	Max 75%	Max 80%	
Security	GSA, Directors and Mortgagors Guarantees First ranking mortgage over property.		
Indicative Interest Rate	Rate for Risk	BBSW + margin for risk.	
Repayments	Monthly P & I	Monthly Interest only initial 5 years and then Monthly P & I	
Term	5 years	30 years - Initial 5 year is interest only	30 Years
Set-up Fee	1%		
Other Costs	Valuation and Legal Fees and any other fees will be disclosed at loan offer stage		
Discharge Fees	Repayment of any residual loan balance on discharge. Fees disclosed at offer stage	\$300 plus external costs	
Early exit	Year 3 - 5% of Facility Amount Year 4 - 4% of Facility Amount Year 5 - 3% of Facility Amount		



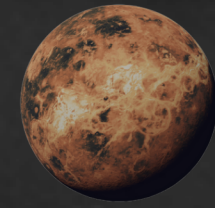
# How do you benefit from the Space Shuttle Loan?



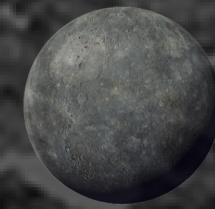
**Increased Borrowing Power**



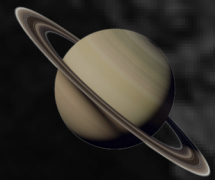
**Attractive Terms**



**Redirect Cash Flow**

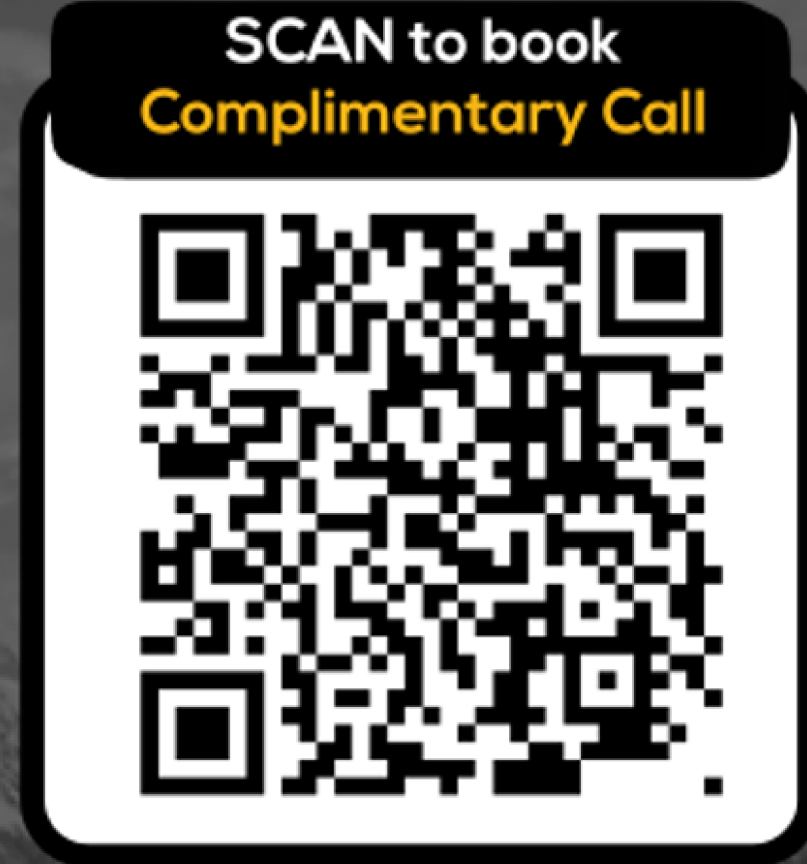


**Protect Cash Flow**



**Attractive Rates**

**Contact us for a  
complimentary  
20 minute  
discussion.**



**1300 139 003**

**[info@trailblazerfinance.com.au](mailto:info@trailblazerfinance.com.au)**

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